




Impact of Artificial Intelligence on Job Transfer and Workforce Adaptation in Start-up Companies in Indonesia

^{1*} Tera Lesmana

¹ Sanskara Karya Internasional

*correspondence e-mail: teralesmana19@gmail.com

Article Info	Abstract
<p><i>Keywords: Artificial Intelligence, Job Transfer, Workforce Adaptation, Start-up Companies</i></p>	<p><i>In the rapidly evolving landscape of the global workforce, Artificial Intelligence (AI) is reshaping industries and job roles. Indonesian start-up companies, known for their agility and innovation, are actively embracing AI. This research aimed to investigate the implications of AI adoption in Indonesian start-ups and its effects on job roles, employee skills, and workforce adaptation. Qualitative data was gathered through interviews with employees and managers in various stages of AI integration. Findings reveal that AI has shifted job roles from routine to complex tasks, highlighting augmentation over automation. Digital literacy, data interpretation, and problem-solving skills emerged as critical attributes. Companies with fully integrated AI actively invested in upskilling and reskilling initiatives, though they encountered challenges related to the cost of training and employee resistance. The "Making Indonesia 4.0" initiative aligns with these findings, emphasizing technology's role in driving economic growth. This research underscores the dynamic relationship between AI integration and workforce adaptation, offering both challenges and opportunities for Indonesian start-up companies.</i></p>


This is an open access article under the CC-BY-SA license.

INTRODUCTION

In the rapidly evolving global workforce landscape, Artificial Intelligence (AI) has emerged as a transformative force, reshaping the nature of work, skills, and industries. Its impact is felt across various sectors, from established corporations to the agile and innovative realm of start-up companies (Liu, 2022; Volini et al., 2019). In the Indonesian context, with its burgeoning start-up ecosystem, AI's influence on job transfer and workforce adaptation remains an intriguing and underexplored phenomenon. This research explores the implications of AI adoption in start-up companies in Indonesia and its profound effects on job roles, employee skills, and organizational adaptation. Through a qualitative analysis, we seek to unravel the

intricate dynamics rapidly shaping the Indonesian start-up sector in the age of AI integration.

Artificial Intelligence, encompassing machine learning, data analytics, and automation technologies, has swiftly moved from the periphery to the core of business operations. Start-up companies, characterized by agility, innovation, and often ambitious growth aspirations, are increasingly harnessing AI to boost efficiency, competitiveness, and customer satisfaction. AI tools promise these companies improved decision-making, reduced operational costs, and enhanced customer experiences (Haidine et al., 2021; Hasan, 2021). However, the extent to which AI has been integrated into the operations of Indonesian start-up companies, the specific applications employed, and the consequences for the workforce remain areas of considerable interest.

The Indonesian start-up ecosystem has gained substantial momentum over the past decade, with Jakarta being dubbed "Unicorn Island," hosting several highly-valued technology start-ups. As AI continues redefining industries, the Indonesian government has also embraced the "Making Indonesia 4.0" initiative, highlighting the importance of technology and innovation. This national initiative positions AI and digitalization as crucial components for driving economic growth and enhancing the competitiveness of Indonesian businesses.

The primary objectives of this research are to: (1) Analyze the current state of AI adoption in start-up companies in Indonesia, understanding the extent and nature of integration. (2) Identify the changes in job roles resulting from AI implementation within these start-up companies. (3) Explore the specific skill sets that are becoming more or less critical as a direct consequence of AI integration.

LITERATURE REVIEW

AI Adoption in Start-up Companies

Indonesia's start-up ecosystem has experienced remarkable growth over the past decade, with numerous tech start-ups emerging as "unicorns" with valuations exceeding \$1 billion. Companies like Gojek, Tokopedia, and Traveloka have disrupted traditional industries and rapidly expanded their operations. This trend indicates the start-up sector's potential for driving economic growth and job creation (Raji, 2022; Tosida et al., 2020).

AI technologies encompass machine learning, natural language processing, computer vision, and automation. Start-ups increasingly leverage AI to gain a competitive edge by improving customer experiences, optimizing supply chains,

and enhancing decision-making processes. Typical applications of AI in start-ups include chatbots, predictive analytics, and recommendation systems (Telaga et al., 2017).

However, the extent to which AI has been adopted by start-ups in Indonesia and the specific use cases within these companies still need to be explored. Understanding the level of AI integration is crucial to assessing its impact on job roles and workforce adaptation (Munaiseche et al., 2022).

Impact on Job Roles

AI has the potential to automate routine and repetitive tasks, reducing the need for human intervention in certain job roles. This can lead to concerns about job displacement. Simultaneously, AI can augment human capabilities by performing data analysis, decision support, and other tasks previously beyond the scope of automation. New roles may emerge to manage and maintain AI systems, creating a need for different skill sets (Girasa & Girasa, 2020; Tiwari, 2023).

The integration of AI can lead to the reconfiguration of job roles within organizations. Employees may need to adapt to new responsibilities, acquire digital literacy, and develop problem-solving skills that complement AI capabilities. For example, customer service representatives might transition from handling routine inquiries to addressing complex customer issues that require human empathy and creativity (Bańka et al., 2022; Neary et al., 2018).

Several case studies in the global start-up landscape provide insights into how AI impacts job roles. For instance, companies like UiPath have used robotic process automation to streamline routine tasks, liberating employees to focus on more value-added activities. Understanding these cases can shed light on potential scenarios in the Indonesian start-up sector (Herindar et al., 2022; Sen et al., 2022).

Workforce Adaptation

Workforce adaptation and AI adoption encompass several key aspects, including upskilling and reskilling programs, ethical considerations, efficiency and cost reduction, job displacement concerns, and financial investments in training and AI infrastructure.

Upskilling and reskilling initiatives are critical for employees to acquire new competencies and align with evolving job requirements in the face of AI integration. These programs can range from online courses to workshops and on-the-job training. For instance, in the healthcare sector, AI integration into nursing education has been found to enhance training methods and improve healthcare delivery

(Ashwini & Padhy, 2023). Similarly, in the financial sector, professionals are encouraged to adapt their skills to navigate the implementation of AI and machine learning technologies strategically (El Hajj & Hammoud, 2023). A method for building a comprehensive knowledge graph from education providers' web pages has been introduced to make choosing career paths and suitable upskilling options less challenging (Weichselbraun et al., 2022).

The integration of AI into various sectors also raises ethical considerations. In healthcare, for example, there are potential ethical and privacy concerns related to using AI and algorithms. It is crucial that these technologies are used responsibly, and their integration is accompanied by the necessary training, ethical guidelines, and privacy protections (Rao, 2023). Similarly, in the financial markets, institutions must consider potential challenges and ethical implications posed by AI and machine learning technologies (El Hajj & Hammoud, 2023).

AI adoption can lead to improved efficiency and reduced operational costs. In the automotive manufacturing and design industry, AI technologies have resulted in substantial cost reductions and heightened design efficiency (Kamran et al., 2022). Similarly, in the manufacturing sector, a combined efficiency improvement method that applies Lean methods and facility layout design has significantly improved efficiency and reduced costs (Kovács, 2020).

AI adoption can also raise concerns about job displacement. For instance, in the healthcare sector, the integration of AI has led to concerns about job displacement, data privacy, and the need for effective AI curriculum integration (Ashwini & Padhy, 2023).

Financial investments in training and AI infrastructure are necessary for successful AI adoption. These investments can be significant, but they are crucial for upskilling and reskilling initiatives, ensuring ethical use of AI, and achieving efficiency and cost reduction. For instance, in the financial sector, institutions must strategically navigate the implementation of AI and machine learning technologies, which requires financial investments (El Hajj & Hammoud, 2023).

RESEARCH METHODS

This research utilizes a qualitative research design, as it is suitable for exploring complex social phenomena, experiences, and perceptions relating to AI adoption and its impact on job displacement and workforce adaptation in Indonesian startups. Qualitative research allows for in-depth data collection and analysis, ensuring a thorough understanding of the subject matter.

Data Collection

A purposive sampling method was used to select participants for this study. The target population included employees, managers, and founders of start-up companies in Indonesia that have actively integrated AI into their operations. Participants were strategically selected to ensure diversity in terms of company size, industry, and level of AI integration. The aim was to gain comprehensive experiences and perspectives, and 11 employees agreed to be research informants.

Data Sources

Data will be collected through the following methods:

Semi-structured Interviews

In-depth and semi-structured interviews are the main data collection methods. Participants will be engaged in open discussions about their experiences with AI adoption, job role changes, and the impact on workforce adaptation. Interviews will be conducted in a way that encourages participants to express their insights and experiences freely. Interview protocols will be developed based on the research questions and literature review.

Document Analysis

Document analysis will complement the interview data. Relevant company reports, job descriptions, training materials, and other AI adoption and workforce adaptation documents will be examined. These additional data sources will provide a deeper understanding of the context in which AI integration occurs within these start-up companies.

Data Analysis

Qualitative data collected from interviews and document analysis will be analyzed thematically. This method will systematically identify recurring themes, patterns, and relationships within the data. The analysis process will involve the following steps:

Transcripts from interviews and documents collected will be thoroughly reviewed to familiarize oneself with the data. This initial step aims to gain a comprehensive understanding of the information provided by participants and the context in which AI integration and workforce adaptation occur.

Coding the data involves systematically applying codes to segments of data. The codes will be created based on patterns, concepts, and themes identified in the data. The coding process will be done manually, and coding consistency will be ensured through inter-coder reliability checks, where possible.

Themes will be developed based on the codes and patterns identified during the coding process. These themes summarize key findings on AI adoption, changing job roles, and workforce adaptation in Indonesian start-up companies. The development of themes will enable the organization and interpretation of the data.

The final step in the data analysis process is theme interpretation. The data will be interpreted about the research questions, objectives, and existing literature. This interpretation will provide a nuanced and comprehensive understanding of the impact of AI on job displacement and workforce adaptation in Indonesian start-ups.

RESULTS

AI Adoption in Indonesian Start-up Companies

Interviews conducted with participants from start-up companies in Indonesia revealed a spectrum of AI adoption levels, ranging from early exploratory stages to full integration into their operations. This level of AI integration has significant implications for these companies' job roles and workforce adaptation.

Level of AI Integration

In interviews with participants from fully integrated start-up companies, it was clear that AI has become an integral part of their business processes. These companies have successfully integrated AI for various functions, such as customer support, data analysis, and service personalization. Participants at these companies stated that AI has become a competitive advantage, allowing them to offer better services and make data-driven decisions quickly.

Participant (1): *"We have fully integrated AI into our customer support system. Chatbots handle routine queries, and our customer service agents now focus on handling more complex and emotionally sensitive issues. This makes us more efficient and results in higher customer satisfaction."*

Several new companies are in the process of AI integration, with pilot projects and limited deployments. These companies are exploring the potential of AI but have yet to fully embrace it. Interviews with participants from these companies revealed a mixed picture, with varying degrees of AI impact on their job roles.

Participant (2): *"We have started using AI for data analysis, which has improved our decision-making process. However, we are still in the early stages, so it has not significantly changed our daily tasks."*

Some companies are only in the early stages of AI exploration. They are considering how AI can fit into their business models, but have yet to start concrete projects. Interviews with participants from these companies reflected a sense of curiosity and anticipation.

Participant (3): *"AI is an interesting field, and we are exploring how AI can improve our operations in the future. We haven't implemented AI systems yet, but it is on our radar."*

Impact on Job Roles

The impact of AI adoption on job roles in Indonesian startups varies depending on the level of integration. Jobs in companies with full AI integration shifted from repetitive, rule-based tasks to more creative and complex responsibilities. Instead of automating work, AI augments it by performing routine functions. This allows employees to focus on tasks that require emotional intelligence, creativity, and problem-solving skills.

Participant (4): *"AI takes care of routine data entry and analysis tasks, which used to take up most of our time. Now, I can spend more time brainstorming and developing new marketing strategies."*

In companies with partial AI integration and those still in the exploratory stage, job roles are reconfigured to accommodate new AI tools. Employees are adapting to new responsibilities that involve collaboration with AI systems.

Participant (5): *"As we are in the early stages of AI integration, we are starting to see job roles change. Our marketing team is learning to interpret the data generated by AI algorithms, which guides our campaigns. It's a learning curve."*

AI adoption is also changing the skill sets that companies value. Digital literacy, data interpretation, and problem-solving skills are emerging as increasingly important attributes.

Participant (6): *"We look for candidates who not only have technical skills, but also have strong problem-solving abilities. Our employees need to understand how to work with AI systems effectively."*

Workforce Adaptation

Companies that have fully integrated AI are actively engaged in upskilling and retraining programs. These initiatives are designed to prepare the workforce to

adapt to full AI integration. Participants at these companies reported that training programs include courses on AI technologies, data analytics, and soft skills such as emotional intelligence.

Participant (7): *"We have invested in training programs to upskill our employees. We have offered courses on AI technology and data analytics, ensuring our employees are prepared for the changes brought by AI."*

Challenges and Opportunities

One of the challenges identified is the cost associated with training programs. Developing and delivering AI-specific training requires a financial investment that some companies find burdensome. Participant (8): *"While training is important, it comes at a cost. We have to allocate a significant budget for AI-specific training programs, which has been a financial challenge."*

In some cases, employees have shown resistance to AI integration, for fear of losing their jobs. Managing this resistance and ensuring a smooth transition is quite a challenge. Participant (9): *"Some of our employees were initially hesitant about AI, fearing it would replace them. It took time to address these concerns and ensure that AI was seen as a tool to enhance their capabilities."*

Participants from fully integrated companies reported increased productivity and efficiency. They highlighted opportunities for employees to work alongside AI, allowing them to focus on value-added tasks. Participant (10): *"AI has made us more productive. We can handle more complex tasks while AI handles routine tasks. It has been a game changer for us."*

Companies that have successfully integrated AI see it as a competitive advantage. It allows them to provide better customer service, make data-driven decisions, and outperform their competitors. Participant (11): *"AI has given us a competitive advantage. We can offer personalized services to our customers and make decisions based on data, not gut feeling."*

Discussion

The interview results illustrate the diverse landscape of AI adoption and its impact on job roles and workforce adaptation within Indonesian start-up companies. The findings align with the global trend of AI augmenting rather than automating job roles in companies with full integration. These results also underscore the importance of upskilling and reskilling initiatives to fully prepare the workforce for AI integration. The challenges related to the cost of training and employee resistance emphasize the need for a well-planned and inclusive approach

to AI adoption. The opportunities for enhanced productivity and a competitive advantage demonstrate the potential benefits of effectively integrating AI within the workforce.

The Indonesian government's "Making Indonesia 4.0" initiative, which promotes technology and innovation, aligns with the findings of this study. AI adoption in the Indonesian start-up sector is poised to drive economic growth, foster innovation, and enhance competitiveness. The research has unveiled a dynamic relationship between AI integration and workforce adaptation in Indonesian start-up companies, offering both challenges and opportunities. Companies that can successfully navigate this transformation and prepare their workforce for the AI-driven future will likely thrive in the digital age.

CONCLUSION

The impact of Artificial Intelligence on job transfer and workforce adaptation within Indonesian start-up companies has been explored in-depth through qualitative analysis. Indonesian start-up companies display varying levels of AI integration, from full integration to early-stage exploration. AI is leveraged for customer support, data analytics, and personalization of services in fully integrated companies. AI adoption has led to a shift from routine, rule-based tasks to more creative and complex responsibilities within fully integrated companies. Job roles have become augmented rather than fully automated, emphasizing the collaboration between AI and human employees.

The adoption of AI has led to increased demand for digital literacy, data interpretation, and problem-solving skills. Employees are required to adapt to AI technology and work alongside it effectively. Companies that fully integrated AI have actively invested in upskilling and reskilling programs. These initiatives are essential to prepare the workforce for AI integration fully. However, they come with challenges related to the cost of training and managing employee resistance.

Enhanced productivity and a competitive advantage are among the opportunities presented by AI adoption. Companies that successfully navigate this transformation are likely to thrive in the digital age. Challenges include financial investments in training and addressing employee resistance to AI. The government-backed initiative "Making Indonesia 4.0" aligns with the findings of this research, emphasizing the role of technology and innovation in driving economic growth in Indonesia.

REFERENCE

- Ashwini, P., & Padhy, P. C. (2023). Impact of AI on Healthcare with Specific Reference to Nurses' Education. *Journal of Advanced Zoology*, 44(S-5), 818–829.
- Bańka, M., Salwin, M., Kukurba, M., Rychlik, S., Kłos, J., & Sychowicz, M. (2022). Start-Up Accelerators and Their Impact on Sustainability: Literature Analysis and Case Studies from the Energy Sector. *Sustainability*, 14(20), 13397.
- El Hajj, M., & Hammoud, J. (2023). Unveiling the Influence of Artificial Intelligence and Machine Learning on Financial Markets: A Comprehensive Analysis of AI Applications in Trading, Risk Management, and Financial Operations. *Journal of Risk and Financial Management*, 16(10), 434.
- Girasa, R., & Girasa, R. (2020). Applications of AI and Projections of AI Impact. *Artificial Intelligence as a Disruptive Technology: Economic Transformation and Government Regulation*, 23–67.
- Haidine, A., Salmam, F. Z., Aqqal, A., & ... (2021). Artificial intelligence and machine learning in 5G and beyond: a survey and perspectives. ... *Technologies for 5G and ...*
- Hasan, A. R. (2021). Artificial Intelligence (AI) in accounting & auditing: A Literature review. *Open Journal of Business and Management*, 10(1), 440–465.
- Herindar, E., Uula, M. M., & Aufa, A. (2022). Does Start-Up Fintech Affect The Profitability Ratio Of Islamic Banks? Case Studies Of Three State-Owned Islamic Banks. *Accounting Global Journal*, 6(2), 104–123.
- Kamran, S. S., Haleem, A., Bahl, S., Javaid, M., Prakash, C., & Budhhi, D. (2022). Artificial intelligence and advanced materials in automotive industry: Potential applications and perspectives. *Materials Today: Proceedings*, 62, 4207–4214.
- Kovács, G. (2020). Combination of Lean value-oriented conception and facility layout design for even more significant efficiency improvement and cost reduction. *International Journal of Production Research*, 58(10), 2916–2936.
- Liu, K. (2022). Research on the core competitiveness of short video industry in the context of big data—a case study of tiktok of bytedance company. In ... *Journal of Industrial and Business Management*. scirp.org.
- Munaiseche, M., Saroinsong, T., Rumambi, H. D., Kondoj, M. A. S., Rangkang, J., & Kumaat, A. (2022). Similarity Check: The Concept of Digital Entrepreneurial Ecosystem for SMEs in North Sulawesi, Indonesia. *American Journal of Industrial and Business Management*, 12(3).
- Neary, B., Horák, J., Kovacova, M., & Valaskova, K. (2018). The future of work:

- Disruptive business practices, technology-driven economic growth, and computer-induced job displacement. *Journal of Self-Governance and Management Economics*, 6(4), 19–24.
- Raji, B. S. (2022). Exploring how artificial intelligence (AI) can support start-ups to manage crisis situations for future sustainable business in the agri-food industry. In *Future Role of Sustainable Innovative Technologies in Crisis Management* (pp. 192–213). IGI Global.
- Rao, D. (2023). The Urgent Need for Healthcare Workforce Upskilling and Ethical Considerations in the Era of AI-Assisted Medicine. *Indian Journal of Otolaryngology and Head & Neck Surgery*, 1–2.
- Sen, W., Xiaomei, Z., & Lin, D. (2022). Impact of Job Demands on Employee Learning: The Moderating Role of Human–Machine Cooperation Relationship. *Computational Intelligence and Neuroscience*, 2022.
- Telaga, A. S., Hartanto, I. D., Audina, D. R., & Prabowo, F. D. (2017). Towards an integration of affiliated companies energy audit process system at PT Astra International. *AIP Conference Proceedings*, 1855(1).
- Tiwari, R. (2023). *The Impact of AI and Machine Learning on Job Displacement and Employment Opportunities*.
- Tosida, E. T., Wahyudin, I., Andria, F., Djatna, T., Ningsih, W. K., & Lestari, D. D. (2020). Business intelligence of indonesian telematics human resource: optimization of customer and internal balanced scorecards. *Journal of Southwest Jiaotong University*, 55(2).
- Volini, E., Schwartz, J., Roy, I., Hauptmann, M., & ... (2019). Leading the social enterprise: Reinvent with a human focus. *Deloitte Global Human ...*
- Weichselbraun, A., Waldvogel, R., Fraefel, A., van Schie, A., & Kuntschik, P. (2022). Building Knowledge Graphs and Recommender Systems for Suggesting Reskilling and Upskilling Options from the Web. *Information*, 13(11), 510.